

February 2023

Director's Report

On February 15, 2023, the court denied the petitioners request in favor of OC Animal Care in the case of Hueg vs. OC Animal Care. With this litigation being resolved, our team is focusing more on assisting pets and people here in Orange County.

Unfortunately, the trend of low intake and high adoption rates that we saw during COVID-19 is starting to plateau, and in recent months, reversed. However, we're still on track budget-wise to come in at or under NOI in most cities.

Adoption Model

OCAC's adoption model continues to facilitate efficient adoptions. For many, reserving a time online to visit makes their overall experience more convenient. We are still taking walk-ins, but making an appointment online can reduce wait times to visit with animals.

Save Rates & Food Giveaways

Our overall save rate is just over 82%. Our dog save rate is 94.16% (well over the save rate we've been aiming for in our strategic plan) and our cat save rate is at 73.63%.

We've seen an uptick in the public's use of our pet food pantry. We assume this is related to inflation and other economic hardships people are facing. In 2022, we distributed over 85 tons of free pet food to individuals and families with pets in need.



OC Community Resources



OC Animal Care Update

Monica Schmidt, Assistant Director, OC Animal Care
February 2023

Today's Agenda

- **Director's Update**
 - 2022 Year-End Review
 - General Updates & Industry Trends
 - Budget Update
- **Operational Update**
 - Seasonal Challenges
 - Adoption Promotions
 - Community Initiatives



Our current operational model protects the safety of staff, the community, and shelter pets as we work toward our mission of providing refuge and care for animals, fostering the human-animal bond, and promoting safety in our community.



The **Adoption Model**, which allows the community to drop by with or without prescheduling their visit, benefits both the animals and the potential adopters.



Field calls continue without interruption to protect and serve the community.



Our **Foster Program** is thriving. In 2022, our foster team fostered 2,237 animals!



Our **Rescue Program** matches behavioral and medical animals with rescue organizations trained to meet their individual needs.



Our **Pet Food Pantry** increased the amount of essential food and supplies provided to families in need by 87%.

94.16%
Dog Save Rate



73.63%
Cat Save Rate

82.06%
Overall Save Rate



Animals that were euthanized were irremediably suffering or a danger to the community.

Pilot Programs



- Adoption Survey
- Pooches on the Patio
- Additional programming to be added in 2023

14,647
Total Intake

Dogs, cats, birds, small mammals, reptiles, wildlife, and livestock

26% increase in dog and cat intake
8,230 in 2021 vs.
10,384 in 2022



Trained, experienced and caring staff counseled over
10,000 adoption visits

In 2022, our call center answered over
114,000 calls

Over the phone services are provided in English, Spanish and Vietnamese



ACOs responded to nearly
49,000 field calls



Veterinary Care Services

expanded after-hours and 7 days/week staff veterinarian coverage



Family Fur-st Drive-Thru Pet Pantry
distributed over 85 tons of pet food to assist over 9,000 pets in 2022

Budget Update

FY 22/23 Update

- Based on actual expenses and revenues through Jan. 31, full-year Net Costs are projected above the combined NOI budget by about \$326K (2.2%)
 - Salary & Benefit expenses are projected under budget
 - ✓ Total filled positions have increased as anticipated
 - Services and Supplies expenses are projected above budget by \$889K (11.9%), driven by increased animal intake (animal charge days increased by 23.% between calendar 2021 vs. 2022) and inflation
 - ✓ Pharmaceuticals expenses are projected to exceed budget by 48%
 - ✓ Medical supplies expenses are projected to exceed budget by 24%
 - ✓ Animal feed expenses are projected to exceed budget by 76%
 - Fee revenue (animal licenses, late fees and charges for services) are projected below budget by approx. \$503K (6.5%)
 - ✓ The lower fee revenue has been partially offset from the receipt of approx. \$300K, to cover special adoption events, as well as animal supply purchases
 - Full year Net Cost projections will be provided to each City in the coming days
 - Industry Trends
 - ✓ Inflation
 - ✓ Shortage of veterinary services for communities
 - ✓ Length of stay (charge days) increasing across the nation
 - ✓ Decreased rate of adoption across the nation
 - ✓ OCAC is fortunate to have maintained current rate of adoption

Operational Update

Challenges

- **Dog Population**

- On average, 90-95% of available dogs for adoption are adult age and over 25 pounds
 - Rental agreements often include weight limits and breed restrictions.
 - Many families are interested in a particular breed, age, and size not available at the shelter.
- OC Animal Care is experiencing an increase in stray dog intake.

- **Kitten Season**

- An unusually long kitten season exacerbated by warmer than average temps and an increase in highly contagious life-threatening viral infections like panleukopenia.

- **OC Animal Care Pending Litigation**

- In response to the Plaintiffs' allegations, OCAC submitted a declaration to the Court demonstrating that OCAC's practices meet or exceed industry standards.
- Plaintiffs' request for a temporary restraining order was denied by the Court on November 1.
- The judge issued a tentative ruling in favor of OCAC, and the case was heard in court on February 6.
- The judge DENIED petitioners' request in its entirety on February 15.

Adoption Promotions

MAY YOUR HOLIDAYS BE
furry & bright

ADOPTION FEE WAIVED FOR DOGS 25+ POUNDS
DECEMBER 1 - 31, 2022!

LEARN MORE AT
WWW.OCPETINFO.COM



Waived adoption fees do not include licensing fees or puppies 6 months of age or younger.



December 2021 – 45 dogs 25+ lbs adopted
December 2022 - 92 dogs 25+ lbs adopted

**NEW YEAR
NEW FURRY
FRIENDS**

**HAPPY
NEW YEAR**

ADOPTION FEE WAIVED FOR
DOGS 25+ POUNDS
THROUGHOUT JANUARY 2023

LEARN MORE AT
WWW.OCPETINFO.COM

WAIVED ADOPTION FEES DO NOT
INCLUDE LICENSING FEES OR PUPPIES
6 MONTHS OF AGE OR YOUNGER.



January 2022 – 60 dogs 25+ lbs adopted
January 2023 - 119 dogs 25+ lbs adopted

**THE *perfect*
MATCH**

ADOPTION FEE WAIVED FOR
DOGS 25+ POUNDS
THROUGHOUT FEBRUARY 2023

BEST FRIENDS
FOR LIFE

LEARN MORE AT
WWW.OCPETINFO.COM

WAIVED ADOPTION FEES DO NOT
INCLUDE LICENSING FEES OR PUPPIES
6 MONTHS OF AGE OR YOUNGER.



February 2022 – 67 dogs 25+ lbs adopted
February 2023 - 37 dogs 25+ lbs adopted as of
February 15

Operational Update – Community Initiatives

Family Fur-st Pet Food Pantry

- December 2022 Pet Food Pantry – 19,965 lbs. of food, helping feed 1,053 pets
- January 2023 Pet Food Pantry – 17,787 lbs. of food, helping feed 937 pets
- February 2023 Pet Food Pantry – 17,205 lbs. of food, helping feed 918 pets

Past Community Initiatives

- January 11, Adoption Partners Roundtable, OCAC
- January 21, Katy Cares, Lake Forest
- January 25, Community Outreach Committee Meeting, OCAC
- January 29, Dog Adoption Fair, Huntington Beach
- February 11, Family Fur-st Pet Food Pantry, OCAC
- February 12, Big Game Puppy Pregame Event, Orange
- Saturdays, Pooches on the Patio, OCAC

Upcoming Community Initiatives:

- February 18, Senior Dogs Adoption Pop-Up, Costa Mesa
- February 25, Coffee with Fosters, OCAC
- February 22, Heroes in Animal Care, OCAC
- February 28, Heroes in Animal Care, OCAC
- March 11, Pet Food Pantry, OCAC
- March 12, Kitten Shower, OCAC
- March 25 – 26, Pet Expo, OC Fairgrounds
- Saturdays, Pooches on the Patio, OCAC



Thank you!



 Community Resources



OC Animal Care